

# ingenia

## CANDIDATE SUMMARY

Reference 4425

If this person appears suitable for a position within your company, please call 0191 4155010.

### PROFILE:

- **We guarantee this candidate has been interviewed.**
- Has been in the motor trade for around 1 years and has experience of:
  - MG and Mitsubishi franchises.
  - Handling telephone and internet sales enquiries.
  - Meeting and greeting customers.
  - Qualifying customer needs.
  - Completing customer profiles.
  - Carrying out static and mobile demonstrations.
  - Appraising part exchange vehicles.
  - Presenting deals.
  - Presenting finance/warranty products.
  - Completing order documentation.
  - Organising sub contract work.
  - Progressing vehicles through workshops/valeting bays.
  - Handing vehicles over to customers.
  - Organising forecourt/showroom displays.
  - Post sale follow ups.
  - Prospecting from diary/mailshots/database.
  - Stacking deals.
  - Completing finance proposals.
  - Proposing finance deals.
  - Completing finance documentation/verifying proofs.
  - Following through documents for payout.
  - Motability sales.
  - Maintaining used car website.
- Generally ok with computers but limited dealer system experience.
- Considers himself motivated, adaptable and keen.

### CAREER:

- 01/17 - Date - Sales Executive - (Franchised dealership).
- 10/16 - 01/17 - Floor staff Supervisor - (Hotel).
- 09/15 - 10/16 - Waiter - Supervisor - Trainer (Restaurant).
- 10/13 - 07/15 - Track Marshall - (Go Karting company).
- 2012 - 2013 - Training Instructor - (Ski slope).

### TRAINING:

- Various Dates: - Mobility training - (Certificates not seen).

### PERSONAL:

- Status: Male, Single, No Children.
- Resides: Sunderland area.
- Driving licence: Full.
- Interests include: Skiing and running.

### POSITIONS OF INTEREST:

- Car Sales Person.

### SALARY EXPECTATION:

- £12k basic. OTE £25k.