

ingenia

CANDIDATE SUMMARY

Reference 4474

If this person appears suitable for a position within your company, please call 0191 4155010.

PROFILE:

- **We guarantee this candidate has been interviewed.**
- Has been in the motor trade for around 10 years and has experience of:
 - Audi, Volkswagen, BMW, Saab, Ford, Subaru and Daihatsu franchises.
 - Prospecting for business/cold calling.
 - Presenting products.
 - Demonstrating products.
 - Negotiating prices/volumes.
 - Key account management.
 - Attending trade shows.
 - Training customer staff on product use/features.
 - Compiling and analysing reports.
 - Updating customer records.
 - Handling complaints/problems.
 - Corporate entertainment.
- Very confident with computers and uses them daily.
- Considers himself successful and likeable.

CAREER:

- 09/07 - Date - Northern Sales Manager - (Caravan mover wholesalers).
- 02/07 - 09/07 - Field Sales Representative - (Caravan accessory wholesaler).
- 01/99 - 02/07 - Self Employed - (Trophy manufacturers).
- 01/98 - 12/98 - General Manager - (Holiday Park).
- 1995 - 1998 - Financial Advisor - (Finance company).
- 1992 - 1995 - Financial Services Consultant - (Bank).
- 1989 - 1992 - Salesman - (Holiday park).
- 1984 - 1989 - Salesman - Sales Manager - (Franchised dealership).
- 1979 - 1984 - Apprentice Panel Beater - (Franchised dealership).

TRAINING:

- Various Dates: - All 'on the job' Training - (Certificates not seen).

PERSONAL:

- Status: Male, Married, 2 Children.
- Resides: Ashington area.
- Driving licence: Full.
- Interests include: Golf, watching football and walking the dog.

POSITIONS OF INTEREST:

- Area Sales.

SALARY EXPECTATION:

- Min. £36k basic OTE £50k.

CV may be available subject to candidate approval.