

ingenia

CANDIDATE SUMMARY

Reference 4421

If this person appears suitable for a position within your company, please call 0191 4155010.

PROFILE:

- **We guarantee this candidate has been interviewed.**
- Has worked in the motor trade for around 5 years and has experience of:
 - Hyundai, Toyota and BMW franchises.
 - Handling telephone and internet sales enquiries.
 - Meeting and greeting customers.
 - Qualifying customer needs.
 - Completing customer profiles.
 - Carrying out static and mobile demonstrations.
 - Appraising part exchange vehicles.
 - Presenting deals.
 - Presenting finance/warranty products.
 - Completing order documentation.
 - Progressing vehicles through workshops/valeting bays.
 - Handing vehicles over to customers.
 - Organising forecourt/showroom displays.
 - Post sale follow ups.
 - Prospecting from diary/mailshots/database.
 - Negotiating deals.
 - Completing finance proposals.
 - Proposing finance deals.
 - Completing finance documentation/verifying proofs.
 - Following through documents for payout.
 - Motability sales.
 - Taking photos of used cars.
- Generally capable with computers and had experience with Showroom.
- Considers himself hard-working, friendly and motivated.

CAREER:

- 11/16 - Date - Sales Executive - (Franchised dealership).
- 11/15 - 11/16 - Sales Executive - (Franchised dealership).
- 06/15 - 11/15 - Sales Executive - (Franchised dealership).
- 04/13 - 06/15 - Buss Manager - (Franchised dealership).
- 01/10 - 04/13 - Assistant Store Manager - Supermarket.
- 06/04 - 01/10 - Business Owner - Greengrocers.
- 08/91 - 06/04 - Store manager - Greengrocers.

TRAINING:

- Various Dates: - Hybrid course - (Certificates not seen).
- Motability course - (Certificated not seen).
- Franchise Accredited Sales Person - (Certificates not seen).

PERSONAL:

- Status: Male, Married, 2 Children.
- Resides: Chester le Street area.
- Driving licence: Full.
- Interests include: Football, pool and snooker.

POSITIONS OF INTEREST:

- Motability Car Sales Person//Van Sales Person.

SALARY EXPECTATION:

- Min. OTE £25k.